



Save Premium, Reduce Taxes, Build Tax-Favored Savings

This brochure is designed to provide general information regarding the subject matter covered. Please note that Fortis Insurance Company and its affiliates are not engaged in rendering tax, investment or legal advice. Federal and state tax regulations are subject to change. Federal tax regulations have not been promulgated, and the governing federal and state statutes are subject to interpretation. As a result, the information in this brochure could become dated as more guidance from regulatory agencies becomes available. If tax, investment or legal advice is required, seek the services of a licensed professional.

Fortis Insurance Company reserves the right to charge an administrative fee in the future.

Fortis Health

501 West Michigan Milwaukee, WI 53203

Insurance products are underwritten and issued by Fortis Insurance Company.

© 2004 Fortis Insurance Company. Form 28450 (Rev. 3/2004)



The right blend of tax-advantaged savings and health insurance – the extra funds help perk up your day – the security lets you sleep at night.

With a Fortis Insurance Company Health Savings Account (HSA) and Plan, you get more than complete major medical coverage – you get **premium savings** and **tax advantages*** that translate into extra money in your pocket.

Invest those extra funds in your HSA, and they're

tax-deductible. Let your funds gain interest, and it's

tax-free. Withdraw the funds to pay for qualified expenses (like

medical expenses, eyeglasses, braces and long-term care

insurance premiums), and they're tax-free. Leave your funds in

your HSA and it works like an IRA – only better. Keep reading

to see the many benefits of an HSA, and learn how easy it is to

start and maintain this unique tax-favored account.

First, let's see what you could save.

| | Typical Family Plan Three times single deducible: \$1,000 | HSA Plan Common family deductible: \$5,100 | |
|--|---|--|--|
| Coinsurance | 80%/20% (doctor office copay) | 100% | |
| Premium paid | \$7,115 | \$3,125 | |
| Your share of medical care expenses (\$1,500 claim) | \$1,000 for deductibles, \$100 for coinsurance, \$550 for other non-covered medical expenses + \$1,650 | \$1,500 for medical expenses and \$550 for dental/eyewear expenses + \$2,050 | |
| Expenses subtotal | = \$8,765 | = \$5,175 | |
| Tax savings on HSA deposits (Assumes a 28%** tax bracket on deposit of \$5,100, the maximum contribution allowed with a \$5,100 deductible) | \$0 | \$1,428 | |
| Net expenses (out-of-pocket minus savings) | \$8,765 \$3,747 | | |
| Total net savings with HSA Plan | | = \$5,018 | |

Note: If you are self-employed, you can deduct your premium.

A Fortis Insurance Company HSA Plan - Savings and Insurance in One



This example is based on the average health insurance premium of an individual with a family of four living in a metropolitan area, covered medical expenses totaling \$1,500, and \$550 in expenses for dental care, contacts and eyeglasses. Health insurance premiums vary substantially based on age, geographic location and other variables. Federal tax savings calculations assume that contributions are deducted from federal taxes. Withdrawals for non-qualified expenses prior to the age of Medicare eligibility are subject to a 10% penalty by the IRS.

- * Fortis Insurance Company and its affiliates are not engaged in rendering tax, investment or legal advice. Federal and state tax regulations are subject to change. If tax, investment or legal advice is required, seek the services of a licensed professional.
- ** Your rate may vary. Many states allow for state tax deductions on HSAs.

With the HSA you still have a \$3,050 balance in your account

The Savings Account

A Health Savings Account (HSA) gives you many advantages in saving for future health care expenses. Authorized by federal legislation, HSAs have been called the "medical IRA" because they offer tax advantages on all contributions, interest and qualified withdrawals.*

If you have:

A qualified high deductible medical plan

you can use an HSA to get:

- Greater control over your health care dollars. You withdraw your funds when you need them. Withdrawals are tax-free and penalty-free when made for qualified expenses.
- Funds for a broader range of health care services.
 - Pay for covered expenses that apply toward your deductible.
 - Pay for qualified medical expenses that your health plan doesn't cover, such as:
 - Contact lenses
 - Dental and orthodontic services
 - Certain types of alternative medicine
 - Long term care insurance
 - Non-prescription drugs.
- Tax advantages. Contributions and earnings are tax-free. Distributions are also tax-free if used for qualified medical expenses.
- ✓ A retirement income supplement.

 At age 65, accumulated funds can also be withdrawn for medical expenses not covered by Medicare tax-free. Funds for non-qualified expenses are subject to income tax.

Here's how you start and maintain your HSA.

1. Choose an HSA administrator.

| If you're looking for | Then choose the | |
|---|--|--|
| No administrative, set-up or user fees | Fortis Insurance Company HSA | |
| An integrated account and plan – administered by one company Competitive interest rates | We're one of the only companies providing both a health plan and an HSA, allowing for seamless fund disbursement. | |
| Access to investments in stocks, bonds and mutual funds The convenience of paying for qualified expenses directly from your HSA using checks or a debit card | MSAver HSA MSAver offers the most options both for accessing your HSA account and for investing your HSA funds. | |

2. Set up your HSA.

Your agent can walk you through the simple process.

3. Make tax-deductible contributions. With single or family coverage, you can contribute up to 100% of your deductible amount annually. The maximum contribution allowed is either 100% of your deductible or \$2,600 for an individual, \$5,150 for a family – whichever is less.

- 4. Watch your account grow, tax-free.
- 5. Withdraw funds for qualified expenses, tax-free and penalty-free, whenever you choose.

The Health Insurance Plan

The **HSA/One Deductible Plan** is a high deductible health insurance plan, specially designed according to guidelines established by HSA legislation.

With an HSA/One Deductible Plan, you get:

- One single, integrated deductible all covered expenses for all covered persons apply to this one deductible.
- Significant premium savings resulting from the high deductible.
- With the dependable coverage of Health Plans for Individuals and Families you get:
 - Lifetime benefit options up to \$8 million
 - Worldwide coverage, 24 hours-a-day
 - A first-year rate guarantee
 - Prescription drug coverage
 - \$500 wellness benefit (subject to deductible and coinsurance)**

And anyone can apply for this health insurance plan, even without the savings account. For more details, ask your agent about the One Deductible Plan.

Your agent can help you start your HSA health plan by:

- Reviewing the Health Plans for Individuals and Families brochure where you'll find additional coverage information on all our Health Plans.
- Selecting plan options, and customizing the plan to meet your needs.
- Walking through the application / enrollment process.

| | HSA Traditional | HSA PPO | | |
|---|---|---|--------------------------------------|--|
| Lifetime Benefit | \$3 or \$6 Million | \$3 or \$8 Million | | |
| | | Network | Non-network | |
| Deductible Options Individual | \$1,000, \$1,500, \$2,050, \$2,550 or \$4,950 | \$1,000, \$1,500, \$2,050, \$2,550 or \$4,950 | \$500 added to the plan deductible | |
| Family | \$2,000, \$3,000, \$4,100, \$5,100 or \$9,900 | \$2,000, \$3,000, \$4,100, \$5,100 or \$9,900 | \$1,000 added to the plan deductible | |
| | | Network | Non-network | |
| Coinsurance | 100%, 80% and 50% | 100% | 80% | |
| | | 80% | 60% | |
| | | 50% | 30% | |
| | | 50% | 50% | |
| | | (GA & TX) | (GA & TX) | |
| Prescription Drugs | Covered the same as any other covered medical service | | | |
| Optional benefits*** | | | | |
| Accident Medical Expense | \$300, \$500 or \$1,000 benefit per injury | | | |
| Dental and Vision Card | Up to 60% off dental services and eyewear | | | |
| Maternity | Covered the same as any other covered medical service | | | |
| *** Optional benefits are available at an additional cost | | | | |

^{***} Optional benefits are available at an additional cost

^{**}The \$500 wellness maximum does not apply to routine Pap smears, mammograms and PSA tests.

^{*} Fortis Insurance Company and its affiliates are not engaged in rendering tax, investment or legal advice. Federal and state tax regulations are subject to change. If tax, investment or legal advice is required, seek the services of a licensed professional.